

Refinancing Gains in Mature PPPs: Sharing Value without Undermining Incentives

A Framework for Consent, Gain Measurement, Public Value and Sustainable Project Finance

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Abstract

Mature public-private partnerships can refinance after construction risk falls, operations stabilise, credit quality improves or capital markets offer better terms. Refinancing may reduce margin, extend tenor, release reserves, increase leverage, change amortisation, replace hedges or accelerate shareholder distributions. These changes can lower lifecycle financing cost and release bank capacity, while also increasing termination liabilities, lender control, refinancing risk, fiscal exposure or public concern over windfall returns. This paper develops a decision framework for sharing refinancing gains without weakening the private incentive to identify and execute value-enhancing transactions. It connects contractual scope, authority consent, base-case reconstruction and gain calculation to market testing, debt and hedge economics, equity effects, tax, accounting, payment design, termination compensation, service resilience and post-close verification. Five figures and five tables provide a gain bridge, consent gate, sharing model, risk dashboard and refinancing certificate. Eight frequently asked questions and forty primary or authoritative references support practical application. Numerical values and scores are illustrative analytical scenarios. Project conclusions require verified contract, financing, accounting, tax, legal, fiscal, technical, operational, insurance and market evidence and advice.

JEL Classification: G21, G32, H54, H57, L32

Keywords: public-private partnerships, refinancing gains, project finance, gain sharing, infrastructure, debt optimisation, value for money, contract management

1. Define the refinancing decision

The authority and project company should state the public outcome, sponsor incentive and value-for-money objective. The required output is a refinancing decision charter. Record the accountable owner, contractual authority, source evidence, calculation rule, approval, exception and review date [1][2].

Test the conclusion against lifecycle value for money, sponsor incentive, financing efficiency, service continuity, risk transfer, fiscal affordability, termination exposure and execution certainty. Preserve the original model, executed financing documents and a controlled audit trail.

The principal risk is that a narrow focus on cheaper debt can conceal transferred risk or higher public exposure. Quantify the effect on debt service, equity cash flow, authority payments, user charges, reserves, covenants, termination compensation, tax, accounting and downside resilience. Compare the proposed case with the existing financing and credible market alternatives.

Translate the conclusion into consent conditions, model controls, gain allocation, payment mechanics, closing deliverables and post-close monitoring. Refresh it for final executed terms and every material change.

2. Map the contractual perimeter

The authority and project company should identify debt, hedging, reserve, equity and permitted-change provisions within the definition. The required output is a contractual scope memorandum. Record the accountable owner, contractual authority, source evidence, calculation rule, approval, exception and review date [1][3].

Test the conclusion against lifecycle value for money, sponsor incentive, financing efficiency, service continuity, risk transfer, fiscal affordability, termination exposure and execution certainty. Preserve the original model, executed financing documents and a controlled audit trail.

The principal risk is that an economically material change can fall outside an incomplete definition. Quantify the effect on debt service, equity cash flow, authority payments, user charges, reserves, covenants, termination compensation, tax, accounting and downside resilience. Compare the proposed case with the existing financing and credible market alternatives.

Translate the conclusion into consent conditions, model controls, gain allocation, payment mechanics, closing deliverables and post-close monitoring. Refresh it for final executed terms and every material change.

3. Establish the consent standard

The authority and project company should set information, timing, reasonableness, conditions and refusal rights. The required output is a consent protocol. Record the accountable owner, contractual authority, source evidence, calculation rule, approval, exception and review date [1][4].

Test the conclusion against lifecycle value for money, sponsor incentive, financing efficiency, service continuity, risk transfer, fiscal affordability, termination exposure and execution certainty. Preserve the original model, executed financing documents and a controlled audit trail.

The principal risk is that uncertain approval can destroy executable market terms or weaken authority control. Quantify the effect on debt service, equity cash flow, authority payments, user charges, reserves, covenants, termination compensation, tax, accounting and downside resilience. Compare the proposed case with the existing financing and credible market alternatives.

Translate the conclusion into consent conditions, model controls, gain allocation, payment mechanics, closing deliverables and post-close monitoring. Refresh it for final executed terms and every material change.

4. Reconstruct the base case

The authority and project company should lock the pre-refinancing model, financing documents, forecasts and actual performance. The required output is an approved base-case model. Record the accountable owner, contractual authority, source evidence, calculation rule, approval, exception and review date [5][6].

Test the conclusion against lifecycle value for money, sponsor incentive, financing efficiency, service continuity, risk transfer, fiscal affordability, termination exposure and execution certainty. Preserve the original model, executed financing documents and a controlled audit trail.

The principal risk is that an editable or stale baseline can manufacture or suppress apparent gain. Quantify the effect on debt service, equity cash flow, authority payments, user charges, reserves, covenants, termination compensation, tax, accounting and downside resilience. Compare the proposed case with the existing financing and credible market alternatives.

Translate the conclusion into consent conditions, model controls, gain allocation, payment mechanics, closing deliverables and post-close monitoring. Refresh it for final executed terms and every material change.

5. Define the counterfactual

The authority and project company should separate the agreed contractual baseline from speculative alternative financing. The required output is a counterfactual policy. Record the accountable owner, contractual authority, source evidence, calculation rule, approval, exception and review date [5][7].

Test the conclusion against lifecycle value for money, sponsor incentive, financing efficiency, service continuity, risk transfer, fiscal affordability, termination exposure and execution certainty. Preserve the original model, executed financing documents and a controlled audit trail.

The principal risk is that parties can dispute value using incompatible assumptions about what would otherwise occur. Quantify the effect on debt service, equity cash flow, authority payments, user charges, reserves, covenants, termination compensation, tax, accounting and downside resilience. Compare the proposed case with the existing financing and credible market alternatives.

Translate the conclusion into consent conditions, model controls, gain allocation, payment mechanics, closing deliverables and post-close monitoring. Refresh it for final executed terms and every material change.

6. Classify the refinancing event

The authority and project company should distinguish margin reset, lender replacement, tenor extension, releveraging, reserve release and hedge change. The required output is an event classification. Record the accountable owner, contractual authority, source evidence, calculation rule, approval, exception and review date [1][8].

Test the conclusion against lifecycle value for money, sponsor incentive, financing efficiency, service continuity, risk transfer, fiscal affordability, termination exposure and execution certainty. Preserve the original model, executed financing documents and a controlled audit trail.

The principal risk is that different transactions can create value and risk through different channels. Quantify the effect on debt service, equity cash flow, authority payments, user charges, reserves, covenants, termination compensation, tax, accounting and downside resilience. Compare the proposed case with the existing financing and credible market alternatives.

Translate the conclusion into consent conditions, model controls, gain allocation, payment mechanics, closing deliverables and post-close monitoring. Refresh it for final executed terms and every material change.

7. Trace the source of value

The authority and project company should attribute gain to construction completion, operating performance, public action and market movement. The required output is a value-source bridge. Record the accountable owner, contractual authority, source evidence, calculation rule, approval, exception and review date [2][9].

Test the conclusion against lifecycle value for money, sponsor incentive, financing efficiency, service continuity, risk transfer, fiscal affordability, termination exposure and execution certainty. Preserve the original model, executed financing documents and a controlled audit trail.

The principal risk is that one sharing rate can misprice contributions and weaken future effort. Quantify the effect on debt service, equity cash flow, authority payments, user charges, reserves, covenants, termination compensation, tax, accounting and downside resilience. Compare the proposed case with the existing financing and credible market alternatives.

Translate the conclusion into consent conditions, model controls, gain allocation, payment mechanics, closing deliverables and post-close monitoring. Refresh it for final executed terms and every material change.

8. Screen excluded transactions

The authority and project company should test waivers, technical amendments, rescue finance, mandatory changes and de minimis events. The required output is an exclusion schedule. Record the accountable owner, contractual authority, source evidence, calculation rule, approval, exception and review date [1][10].

Test the conclusion against lifecycle value for money, sponsor incentive, financing efficiency, service continuity, risk transfer, fiscal affordability, termination exposure and execution certainty. Preserve the original model, executed financing documents and a controlled audit trail.

The principal risk is that routine or protective actions can trigger disproportionate cost and delay. Quantify the effect on debt service, equity cash flow, authority payments, user charges, reserves, covenants, termination compensation, tax, accounting and downside resilience. Compare the proposed case with the existing financing and credible market alternatives.

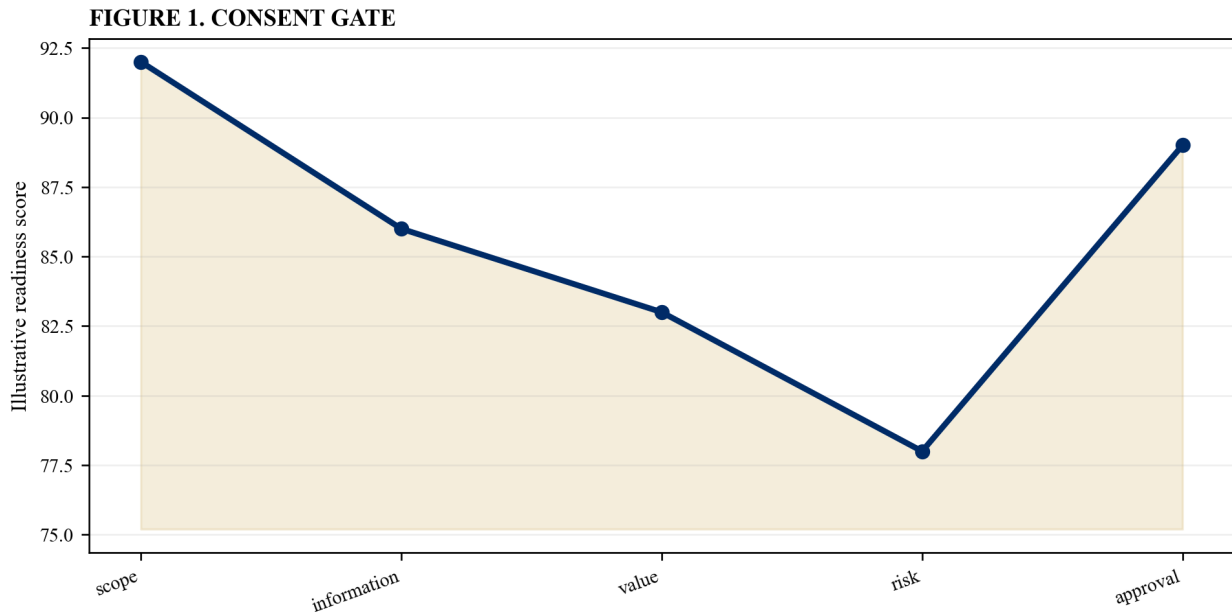
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Table 1. Refinancing event classification

Event	Primary value channel	Principal control
margin reset	lower interest cost	market evidence
tenor extension	liquidity and amortisation	tail-risk test
releveraging	early distributions	leverage ceiling
reserve release	cash acceleration	reserve sufficiency

Illustrative analytical structure; verified contract and financing evidence govern.

Figure 1. Consent gate



Illustrative analytical scenario; verified project evidence should replace values.

9. Build the debt economics

The authority and project company should model principal, margin, base rate, fees, amortisation, tenor and cash sweep. The required output is a debt-value bridge. Record the accountable owner, contractual authority, source evidence, calculation rule, approval, exception and review date [11][12].

Test the conclusion against lifecycle value for money, sponsor incentive, financing efficiency, service continuity, risk transfer, fiscal affordability, termination exposure and execution certainty. Preserve the original model, executed financing documents and a controlled audit trail.

The principal risk is that headline margin reduction can be offset by fees, slower amortisation or larger principal. Quantify the effect on debt service, equity cash flow, authority payments, user charges, reserves, covenants, termination compensation, tax, accounting and downside resilience. Compare the proposed case with the existing financing and credible market alternatives.

Translate the conclusion into consent conditions, model controls, gain allocation, payment mechanics, closing deliverables and post-close monitoring. Refresh it for final executed terms and every material change.

10. Value hedge changes

The authority and project company should measure termination cost, replacement pricing, breakage, basis and counterparty exposure. The required output is a hedge-value schedule. Record the accountable owner, contractual authority, source evidence, calculation rule, approval, exception and review date [13][14].

Test the conclusion against lifecycle value for money, sponsor incentive, financing efficiency, service continuity, risk transfer, fiscal affordability, termination exposure and execution certainty. Preserve the original model, executed financing documents and a controlled audit trail.

The principal risk is that apparent savings can depend on crystallising or relocating derivatives risk. Quantify the effect on debt service, equity cash flow, authority payments, user charges, reserves, covenants, termination compensation, tax, accounting and downside resilience. Compare the proposed case with the existing financing and credible market alternatives.

Translate the conclusion into consent conditions, model controls, gain allocation, payment mechanics, closing deliverables and post-close monitoring. Refresh it for final executed terms and every material change.

11. Assess reserve releases

The authority and project company should test debt-service, lifecycle, maintenance and handback reserves against remaining risk. The required output is a reserve sufficiency review. Record the accountable owner, contractual authority, source evidence, calculation rule, approval, exception and review date [15][16].

Test the conclusion against lifecycle value for money, sponsor incentive, financing efficiency, service continuity, risk transfer, fiscal affordability, termination exposure and execution certainty. Preserve the original model, executed financing documents and a controlled audit trail.

The principal risk is that cash extraction can weaken liquidity needed for future service obligations. Quantify the effect on debt service, equity cash flow, authority payments, user charges, reserves, covenants, termination compensation, tax, accounting and downside resilience. Compare the proposed case with the existing financing and credible market alternatives.

Translate the conclusion into consent conditions, model controls, gain allocation, payment mechanics, closing deliverables and post-close monitoring. Refresh it for final executed terms and every material change.

12. Test leverage and distributions

The authority and project company should measure additional debt, dividends, shareholder loans and future debt capacity. The required output is a leverage-and-distribution bridge. Record the accountable owner, contractual authority, source evidence, calculation rule, approval, exception and review date [3][17].

Test the conclusion against lifecycle value for money, sponsor incentive, financing efficiency, service continuity, risk transfer, fiscal affordability, termination exposure and execution certainty. Preserve the original model, executed financing documents and a controlled audit trail.

The principal risk is that releveraging can accelerate equity value while increasing project fragility. Quantify the effect on debt service, equity cash flow, authority payments, user charges, reserves, covenants, termination compensation, tax, accounting and downside resilience. Compare the proposed case with the existing financing and credible market alternatives.

Translate the conclusion into consent conditions, model controls, gain allocation, payment mechanics, closing deliverables and post-close monitoring. Refresh it for final executed terms and every material change.

13. Measure equity return effects

The authority and project company should calculate pre- and post-refinancing cash flows, timing and equity IRR consistently. The required output is an equity-return reconciliation. Record the accountable owner, contractual authority, source evidence, calculation rule, approval, exception and review date [5][18].

Test the conclusion against lifecycle value for money, sponsor incentive, financing efficiency, service continuity, risk transfer, fiscal affordability, termination exposure and execution certainty. Preserve the original model, executed financing documents and a controlled audit trail.

The principal risk is that IRR can overstate value when early distributions shift risk into later years. Quantify the effect on debt service, equity cash flow, authority payments, user charges, reserves, covenants, termination compensation, tax, accounting and downside resilience. Compare the proposed case with the existing financing and credible market alternatives.

Translate the conclusion into consent conditions, model controls, gain allocation, payment mechanics, closing deliverables and post-close monitoring. Refresh it for final executed terms and every material change.

14. Define the gain metric

The authority and project company should choose net present value, nominal cash, equity IRR uplift or a controlled combination. The required output is a gain measurement policy. Record the accountable owner, contractual authority, source evidence, calculation rule, approval, exception and review date [1][5].

Test the conclusion against lifecycle value for money, sponsor incentive, financing efficiency, service continuity, risk transfer, fiscal affordability, termination exposure and execution certainty. Preserve the original model, executed financing documents and a controlled audit trail.

The principal risk is that a single metric can misrepresent timing, scale or risk. Quantify the effect on debt service, equity cash flow, authority payments, user charges, reserves, covenants, termination compensation, tax, accounting and downside resilience. Compare the proposed case with the existing financing and credible market alternatives.

Translate the conclusion into consent conditions, model controls, gain allocation, payment mechanics, closing deliverables and post-close monitoring. Refresh it for final executed terms and every material change.

15. Set the discount rate

The authority and project company should align discounting with the contract, payment method, timing and risk of receipt. The required output is a discount-rate memorandum. Record the accountable owner, contractual authority, source evidence, calculation rule, approval, exception and review date [5][19].

Test the conclusion against lifecycle value for money, sponsor incentive, financing efficiency, service continuity, risk transfer, fiscal affordability, termination exposure and execution certainty. Preserve the original model, executed financing documents and a controlled audit trail.

The principal risk is that small rate choices can materially change the measured public share. Quantify the effect on debt service, equity cash flow, authority payments, user charges, reserves, covenants, termination compensation, tax, accounting and downside resilience. Compare the proposed case with the existing financing and credible market alternatives.

Translate the conclusion into consent conditions, model controls, gain allocation, payment mechanics, closing deliverables and post-close monitoring. Refresh it for final executed terms and every material change.

16. Capture transaction costs

The authority and project company should include lender, advisor, hedge, consent, tax, reserve and implementation costs. The required output is a verified cost ledger. Record the accountable owner, contractual authority, source evidence, calculation rule, approval, exception and review date [5][20].

Test the conclusion against lifecycle value for money, sponsor incentive, financing efficiency, service continuity, risk transfer, fiscal affordability, termination exposure and execution certainty. Preserve the original model, executed financing documents and a controlled audit trail.

The principal risk is that gross savings can be presented as distributable gain. Quantify the effect on debt service, equity cash flow, authority payments, user charges, reserves, covenants, termination compensation, tax, accounting and downside resilience. Compare the proposed case with the existing financing and credible market alternatives.

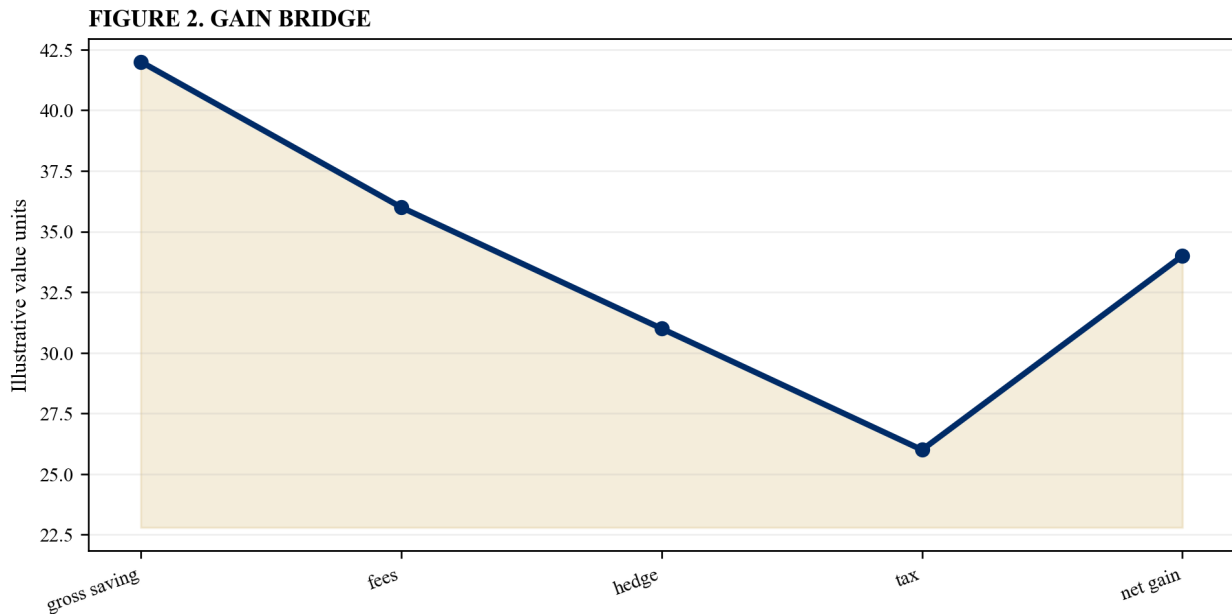
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Table 2. Illustrative gain bridge

Component	Illustrative value	Treatment
debt savings	42	include
hedge and fees	-11	deduct
reserve value	8	include subject to risk
tax and execution	-5	deduct

Illustrative analytical structure; verified contract and financing evidence govern.

Figure 2. Gain bridge



Illustrative analytical scenario; verified project evidence should replace values.

17. Prevent double counting

The authority and project company should reconcile overlapping debt, hedge, tax, reserve and equity effects once. The required output is a gain-calculation control sheet. Record the accountable owner, contractual authority, source evidence, calculation rule, approval, exception and review date [5][21].

Test the conclusion against lifecycle value for money, sponsor incentive, financing efficiency, service continuity, risk transfer, fiscal affordability, termination exposure and execution certainty. Preserve the original model, executed financing documents and a controlled audit trail.

The principal risk is that one economic benefit can enter several model lines. Quantify the effect on debt service, equity cash flow, authority payments, user charges, reserves, covenants, termination compensation, tax, accounting and downside resilience. Compare the proposed case with the existing financing and credible market alternatives.

Translate the conclusion into consent conditions, model controls, gain allocation, payment mechanics, closing deliverables and post-close monitoring. Refresh it for final executed terms and every material change.

18. Test tax consequences

The authority and project company should analyse deductibility, withholding, transaction tax, deferred tax and distribution form. The required output is a tax impact memorandum. Record the accountable owner, contractual authority, source evidence, calculation rule, approval, exception and review date [22][23].

Test the conclusion against lifecycle value for money, sponsor incentive, financing efficiency, service continuity, risk transfer, fiscal affordability, termination exposure and execution certainty. Preserve the original model, executed financing documents and a controlled audit trail.

The principal risk is that the gross allocation can diverge from cash retained by each party. Quantify the effect on debt service, equity cash flow, authority payments, user charges, reserves, covenants, termination compensation, tax, accounting and downside resilience. Compare the proposed case with the existing financing and credible market alternatives.

Translate the conclusion into consent conditions, model controls, gain allocation, payment mechanics, closing deliverables and post-close monitoring. Refresh it for final executed terms and every material change.

19. Apply accounting treatment

The authority and project company should assess modification versus extinguishment, fees, effective interest and disclosures. The required output is an accounting position paper. Record the accountable owner, contractual authority, source evidence, calculation rule, approval, exception and review date [24][25].

Test the conclusion against lifecycle value for money, sponsor incentive, financing efficiency, service continuity, risk transfer, fiscal affordability, termination exposure and execution certainty. Preserve the original model, executed financing documents and a controlled audit trail.

The principal risk is that reported earnings can diverge from contractual gain and cash value. Quantify the effect on debt service, equity cash flow, authority payments, user charges, reserves, covenants, termination compensation, tax, accounting and downside resilience. Compare the proposed case with the existing financing and credible market alternatives.

Translate the conclusion into consent conditions, model controls, gain allocation, payment mechanics, closing deliverables and post-close monitoring. Refresh it for final executed terms and every material change.

20. Run lender competition

The authority and project company should obtain credible market evidence on price, tenor, covenants and execution certainty. The required output is a lender-market test. Record the accountable owner, contractual authority, source evidence, calculation rule, approval, exception and review date [2][26].

Test the conclusion against lifecycle value for money, sponsor incentive, financing efficiency, service continuity, risk transfer, fiscal affordability, termination exposure and execution certainty. Preserve the original model, executed financing documents and a controlled audit trail.

The principal risk is that bilateral convenience can leave material value untested. Quantify the effect on debt service, equity cash flow, authority payments, user charges, reserves, covenants, termination compensation, tax, accounting and downside resilience. Compare the proposed case with the existing financing and credible market alternatives.

Translate the conclusion into consent conditions, model controls, gain allocation, payment mechanics, closing deliverables and post-close monitoring. Refresh it for final executed terms and every material change.

21. Compare financing routes

The authority and project company should test bank debt, bonds, institutional loans, private credit and blended structures. The required output is a financing-options matrix. Record the accountable owner, contractual authority, source evidence, calculation rule, approval, exception and review date [27][28].

Test the conclusion against lifecycle value for money, sponsor incentive, financing efficiency, service continuity, risk transfer, fiscal affordability, termination exposure and execution certainty. Preserve the original model, executed financing documents and a controlled audit trail.

The principal risk is that the cheapest quoted route may have weaker certainty or restrictive controls. Quantify the effect on debt service, equity cash flow, authority payments, user charges, reserves, covenants, termination compensation, tax, accounting and downside resilience. Compare the proposed case with the existing financing and credible market alternatives.

Translate the conclusion into consent conditions, model controls, gain allocation, payment mechanics, closing deliverables and post-close monitoring. Refresh it for final executed terms and every material change.

22. Test execution certainty

The authority and project company should assess conditions, documentation, approvals, ratings, syndication and market flex. The required output is an execution-risk assessment. Record the accountable owner, contractual authority, source evidence, calculation rule, approval, exception and review date [29][30].

Test the conclusion against lifecycle value for money, sponsor incentive, financing efficiency, service continuity, risk transfer, fiscal affordability, termination exposure and execution certainty. Preserve the original model, executed financing documents and a controlled audit trail.

The principal risk is that a theoretical gain can disappear before financial close. Quantify the effect on debt service, equity cash flow, authority payments, user charges, reserves, covenants, termination compensation, tax, accounting and downside resilience. Compare the proposed case with the existing financing and credible market alternatives.

Translate the conclusion into consent conditions, model controls, gain allocation, payment mechanics, closing deliverables and post-close monitoring. Refresh it for final executed terms and every material change.

23. Preserve service performance

The authority and project company should confirm that payment mechanics, maintenance, capex and operational incentives remain intact. The required output is a service-continuity opinion. Record the accountable owner, contractual authority, source evidence, calculation rule, approval, exception and review date [4][15].

Test the conclusion against lifecycle value for money, sponsor incentive, financing efficiency, service continuity, risk transfer, fiscal affordability, termination exposure and execution certainty. Preserve the original model, executed financing documents and a controlled audit trail.

The principal risk is that financial extraction can impair lifecycle delivery. Quantify the effect on debt service, equity cash flow, authority payments, user charges, reserves, covenants, termination compensation, tax, accounting and downside resilience. Compare the proposed case with the existing financing and credible market alternatives.

Translate the conclusion into consent conditions, model controls, gain allocation, payment mechanics, closing deliverables and post-close monitoring. Refresh it for final executed terms and every material change.

24. Protect termination economics

The authority and project company should recalculate authority liabilities, break costs and debt balances under termination scenarios. The required output is a termination-compensation bridge. Record the accountable owner, contractual authority, source evidence, calculation rule, approval, exception and review date [1][31].

Test the conclusion against lifecycle value for money, sponsor incentive, financing efficiency, service continuity, risk transfer, fiscal affordability, termination exposure and execution certainty. Preserve the original model, executed financing documents and a controlled audit trail.

The principal risk is that refinancing can increase the public payment due after project failure. Quantify the effect on debt service, equity cash flow, authority payments, user charges, reserves, covenants, termination compensation, tax, accounting and downside resilience. Compare the proposed case with the existing financing and credible market alternatives.

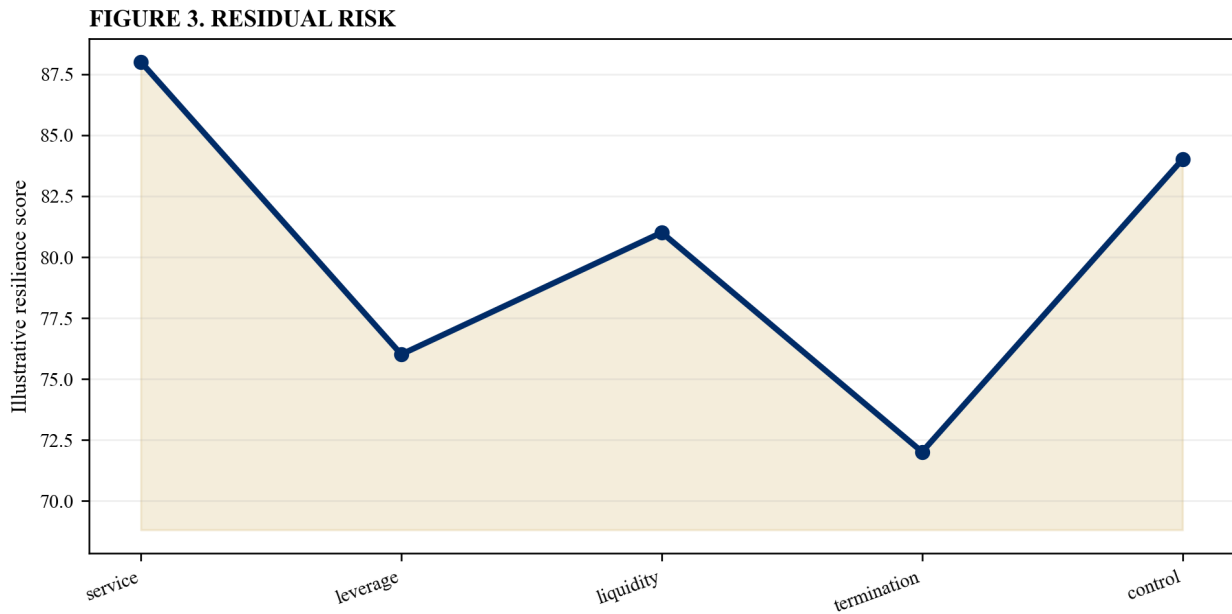
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Table 3. Termination and control test

Dimension	Evidence	Decision
debt balance	old/new profiles	limit exposure
break costs	hedge schedules	allocate clearly
lender control	intercreditor terms	preserve remedies
service resilience	reserve and covenant tests	protect delivery

Illustrative analytical structure; verified contract and financing evidence govern.

Figure 3. Residual risk



Illustrative analytical scenario; verified project evidence should replace values.

25. Review lender control

The authority and project company should compare voting, waivers, step-in, cure, enforcement and distribution locks. The required output is a lender-control matrix. Record the accountable owner, contractual authority, source evidence, calculation rule, approval, exception and review date [32][33].

Test the conclusion against lifecycle value for money, sponsor incentive, financing efficiency, service continuity, risk transfer, fiscal affordability, termination exposure and execution certainty. Preserve the original model, executed financing documents and a controlled audit trail.

The principal risk is that cheaper debt can grant stronger controls that constrain public remedies. Quantify the effect on debt service, equity cash flow, authority payments, user charges, reserves, covenants, termination compensation, tax, accounting and downside resilience. Compare the proposed case with the existing financing and credible market alternatives.

Translate the conclusion into consent conditions, model controls, gain allocation, payment mechanics, closing deliverables and post-close monitoring. Refresh it for final executed terms and every material change.

26. Reassess risk transfer

The authority and project company should test construction residue, operating, demand, availability, inflation and refinancing risks. The required output is a residual-risk-transfer review. Record the accountable owner, contractual authority, source evidence, calculation rule, approval, exception and review date [4][34].

Test the conclusion against lifecycle value for money, sponsor incentive, financing efficiency, service continuity, risk transfer, fiscal affordability, termination exposure and execution certainty. Preserve the original model, executed financing documents and a controlled audit trail.

The principal risk is that contract economics can drift toward the public sector without visible amendment. Quantify the effect on debt service, equity cash flow, authority payments, user charges, reserves, covenants, termination compensation, tax, accounting and downside resilience. Compare the proposed case with the existing financing and credible market alternatives.

Translate the conclusion into consent conditions, model controls, gain allocation, payment mechanics, closing deliverables and post-close monitoring. Refresh it for final executed terms and every material change.

27. Stress the refinanced case

The authority and project company should model rates, revenue, deductions, cost inflation, capex, covenant and termination shocks. The required output is a downside resilience model. Record the accountable owner, contractual authority, source evidence, calculation rule, approval, exception and review date [6][35].

Test the conclusion against lifecycle value for money, sponsor incentive, financing efficiency, service continuity, risk transfer, fiscal affordability, termination exposure and execution certainty. Preserve the original model, executed financing documents and a controlled audit trail.

The principal risk is that base-case savings can coexist with weaker tail resilience. Quantify the effect on debt service, equity cash flow, authority payments, user charges, reserves, covenants, termination compensation, tax, accounting and downside resilience. Compare the proposed case with the existing financing and credible market alternatives.

Translate the conclusion into consent conditions, model controls, gain allocation, payment mechanics, closing deliverables and post-close monitoring. Refresh it for final executed terms and every material change.

28. Choose the sharing rule

The authority and project company should apply the contractual percentage, tiers or source-based allocation. The required output is a gain-sharing schedule. Record the accountable owner, contractual authority, source evidence, calculation rule, approval, exception and review date [1][3].

Test the conclusion against lifecycle value for money, sponsor incentive, financing efficiency, service continuity, risk transfer, fiscal affordability, termination exposure and execution certainty. Preserve the original model, executed financing documents and a controlled audit trail.

The principal risk is that an arbitrary split can appear unfair or discourage value creation. Quantify the effect on debt service, equity cash flow, authority payments, user charges, reserves, covenants, termination compensation, tax, accounting and downside resilience. Compare the proposed case with the existing financing and credible market alternatives.

Translate the conclusion into consent conditions, model controls, gain allocation, payment mechanics, closing deliverables and post-close monitoring. Refresh it for final executed terms and every material change.

29. Calibrate sponsor incentive

The authority and project company should retain sufficient expected value for origination, negotiation and execution effort. The required output is an incentive assessment. Record the accountable owner, contractual authority, source evidence, calculation rule, approval, exception and review date [2][9].

Test the conclusion against lifecycle value for money, sponsor incentive, financing efficiency, service continuity, risk transfer, fiscal affordability, termination exposure and execution certainty. Preserve the original model, executed financing documents and a controlled audit trail.

The principal risk is that full extraction can suppress beneficial refinancing proposals. Quantify the effect on debt service, equity cash flow, authority payments, user charges, reserves, covenants, termination compensation, tax, accounting and downside resilience. Compare the proposed case with the existing financing and credible market alternatives.

Translate the conclusion into consent conditions, model controls, gain allocation, payment mechanics, closing deliverables and post-close monitoring. Refresh it for final executed terms and every material change.

30. Choose the public payment form

The authority and project company should compare lump sum, reduced service payment, periodic share and service enhancement. The required output is a payment-method recommendation. Record the accountable owner, contractual authority, source evidence, calculation rule, approval, exception and review date [1][22].

Test the conclusion against lifecycle value for money, sponsor incentive, financing efficiency, service continuity, risk transfer, fiscal affordability, termination exposure and execution certainty. Preserve the original model, executed financing documents and a controlled audit trail.

The principal risk is that the selected form can create liquidity, credit or budget mismatch. Quantify the effect on debt service, equity cash flow, authority payments, user charges, reserves, covenants, termination compensation, tax, accounting and downside resilience. Compare the proposed case with the existing financing and credible market alternatives.

Translate the conclusion into consent conditions, model controls, gain allocation, payment mechanics, closing deliverables and post-close monitoring. Refresh it for final executed terms and every material change.

31. Match payment to realised value

The authority and project company should link authority receipts to actual proceeds, savings or agreed projected benefit. The required output is a payment timing schedule. Record the accountable owner, contractual authority, source evidence, calculation rule, approval, exception and review date [1][5].

Test the conclusion against lifecycle value for money, sponsor incentive, financing efficiency, service continuity, risk transfer, fiscal affordability, termination exposure and execution certainty. Preserve the original model, executed financing documents and a controlled audit trail.

The principal risk is that the public party can receive too early, too late or against value never realised. Quantify the effect on debt service, equity cash flow, authority payments, user charges, reserves, covenants, termination compensation, tax, accounting and downside resilience. Compare the proposed case with the existing financing and credible market alternatives.

Translate the conclusion into consent conditions, model controls, gain allocation, payment mechanics, closing deliverables and post-close monitoring. Refresh it for final executed terms and every material change.

32. Govern affordability and budget

The authority and project company should map receipts, payment reductions, accounting and fiscal reporting. The required output is a fiscal treatment note. Record the accountable owner, contractual authority, source evidence, calculation rule, approval, exception and review date [36][37].

Test the conclusion against lifecycle value for money, sponsor incentive, financing efficiency, service continuity, risk transfer, fiscal affordability, termination exposure and execution certainty. Preserve the original model, executed financing documents and a controlled audit trail.

The principal risk is that gain recognition can obscure continuing liabilities or distort budgets. Quantify the effect on debt service, equity cash flow, authority payments, user charges, reserves, covenants, termination compensation, tax, accounting and downside resilience. Compare the proposed case with the existing financing and credible market alternatives.

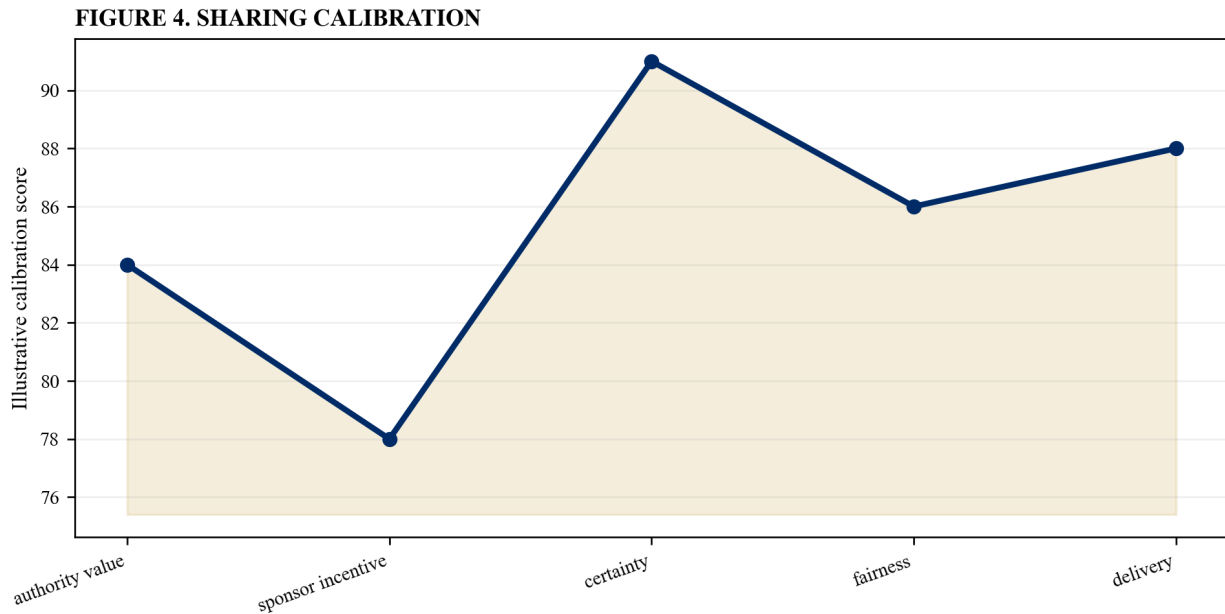
Translate the conclusion into consent conditions, model controls, gain allocation, payment mechanics, closing deliverables and post-close monitoring. Refresh it for final executed terms and every material change.

Table 4. Illustrative sharing options

Mechanism	Authority value	Incentive effect
equal share	balanced	strong
staged share	higher on larger gain	moderate
source based	tracks contribution	strong if clear
payment reduction	lifecycle value	depends on credit

Illustrative analytical structure; verified contract and financing evidence govern.

Figure 4. Sharing calibration



Illustrative analytical scenario; verified project evidence should replace values.

33. Obtain independent review

The authority and project company should appoint legal, financial, tax, model and technical assurance with clear scope. The required output is an assurance report. Record the accountable owner, contractual authority, source evidence, calculation rule, approval, exception and review date [5][38].

Test the conclusion against lifecycle value for money, sponsor incentive, financing efficiency, service continuity, risk transfer, fiscal affordability, termination exposure and execution certainty. Preserve the original model, executed financing documents and a controlled audit trail.

The principal risk is that party models can embed unchecked assumptions and conflicts. Quantify the effect on debt service, equity cash flow, authority payments, user charges, reserves, covenants, termination compensation, tax, accounting and downside resilience. Compare the proposed case with the existing financing and credible market alternatives.

Translate the conclusion into consent conditions, model controls, gain allocation, payment mechanics, closing deliverables and post-close monitoring. Refresh it for final executed terms and every material change.

34. Negotiate without reopening the deal

The authority and project company should limit consent negotiations to refinancing effects and approved conditions. The required output is a negotiation boundary. Record the accountable owner, contractual authority, source evidence, calculation rule, approval, exception and review date [1][39].

Test the conclusion against lifecycle value for money, sponsor incentive, financing efficiency, service continuity, risk transfer, fiscal affordability, termination exposure and execution certainty. Preserve the original model, executed financing documents and a controlled audit trail.

The principal risk is that refinancing can become a route to renegotiate unrelated risk allocation. Quantify the effect on debt service, equity cash flow, authority payments, user charges, reserves, covenants, termination compensation, tax, accounting and downside resilience. Compare the proposed case with the existing financing and credible market alternatives.

Translate the conclusion into consent conditions, model controls, gain allocation, payment mechanics, closing deliverables and post-close monitoring. Refresh it for final executed terms and every material change.

35. Document authority conditions

The authority and project company should translate service, leverage, reserves, covenants, payment and disclosure safeguards into consent. The required output is a conditional consent letter. Record the accountable owner, contractual authority, source evidence, calculation rule, approval, exception and review date [1][32].

Test the conclusion against lifecycle value for money, sponsor incentive, financing efficiency, service continuity, risk transfer, fiscal affordability, termination exposure and execution certainty. Preserve the original model, executed financing documents and a controlled audit trail.

The principal risk is that verbal expectations can disappear from closing documents. Quantify the effect on debt service, equity cash flow, authority payments, user charges, reserves, covenants, termination compensation, tax, accounting and downside resilience. Compare the proposed case with the existing financing and credible market alternatives.

Translate the conclusion into consent conditions, model controls, gain allocation, payment mechanics, closing deliverables and post-close monitoring. Refresh it for final executed terms and every material change.

36. Close against verified documents

The authority and project company should reconcile final facility, hedge, security, intercreditor and distribution documents to approval. The required output is a closing confirmation. Record the accountable owner, contractual authority, source evidence, calculation rule, approval, exception and review date [5][33].

Test the conclusion against lifecycle value for money, sponsor incentive, financing efficiency, service continuity, risk transfer, fiscal affordability, termination exposure and execution certainty. Preserve the original model, executed financing documents and a controlled audit trail.

The principal risk is that executed terms can differ from the model approved by the authority. Quantify the effect on debt service, equity cash flow, authority payments, user charges, reserves, covenants, termination compensation, tax, accounting and downside resilience. Compare the proposed case with the existing financing and credible market alternatives.

Translate the conclusion into consent conditions, model controls, gain allocation, payment mechanics, closing deliverables and post-close monitoring. Refresh it for final executed terms and every material change.

37. Calculate the final true-up

The authority and project company should replace estimates with final rates, fees, proceeds, dates and executed terms. The required output is a final gain statement. Record the accountable owner, contractual authority, source evidence, calculation rule, approval, exception and review date [5][20].

Test the conclusion against lifecycle value for money, sponsor incentive, financing efficiency, service continuity, risk transfer, fiscal affordability, termination exposure and execution certainty. Preserve the original model, executed financing documents and a controlled audit trail.

The principal risk is that pre-close calculations can overstate or understate the public share. Quantify the effect on debt service, equity cash flow, authority payments, user charges, reserves, covenants, termination compensation, tax, accounting and downside resilience. Compare the proposed case with the existing financing and credible market alternatives.

Translate the conclusion into consent conditions, model controls, gain allocation, payment mechanics, closing deliverables and post-close monitoring. Refresh it for final executed terms and every material change.

38. Monitor post-close compliance

The authority and project company should track payments, covenants, reserves, service, ownership and future financing changes. The required output is a refinancing monitoring dashboard. Record the accountable owner, contractual authority, source evidence, calculation rule, approval, exception and review date [4][40].

Test the conclusion against lifecycle value for money, sponsor incentive, financing efficiency, service continuity, risk transfer, fiscal affordability, termination exposure and execution certainty. Preserve the original model, executed financing documents and a controlled audit trail.

The principal risk is that value or risk can migrate after consent and payment. Quantify the effect on debt service, equity cash flow, authority payments, user charges, reserves, covenants, termination compensation, tax, accounting and downside resilience. Compare the proposed case with the existing financing and credible market alternatives.

Translate the conclusion into consent conditions, model controls, gain allocation, payment mechanics, closing deliverables and post-close monitoring. Refresh it for final executed terms and every material change.

39. Disclose the outcome

The authority and project company should publish an appropriate rationale, value allocation and safeguards subject to lawful redaction. The required output is a refinancing disclosure. Record the accountable owner, contractual authority, source evidence, calculation rule, approval, exception and review date [37][40].

Test the conclusion against lifecycle value for money, sponsor incentive, financing efficiency, service continuity, risk transfer, fiscal affordability, termination exposure and execution certainty. Preserve the original model, executed financing documents and a controlled audit trail.

The principal risk is that opacity can undermine public confidence in legitimate private returns. Quantify the effect on debt service, equity cash flow, authority payments, user charges, reserves, covenants, termination compensation, tax, accounting and downside resilience. Compare the proposed case with the existing financing and credible market alternatives.

Translate the conclusion into consent conditions, model controls, gain allocation, payment mechanics, closing deliverables and post-close monitoring. Refresh it for final executed terms and every material change.

40. Issue the refinancing certificate

The authority and project company should reconcile scope, consent, gain, sharing, payment, risk, documents and monitoring. The required output is an auditable refinancing certificate. Record the accountable owner, contractual authority, source evidence, calculation rule, approval, exception and review date [1][5].

Test the conclusion against lifecycle value for money, sponsor incentive, financing efficiency, service continuity, risk transfer, fiscal affordability, termination exposure and execution certainty. Preserve the original model, executed financing documents and a controlled audit trail.

The principal risk is that approval can rest on disconnected analyses with inconsistent conclusions. Quantify the effect on debt service, equity cash flow, authority payments, user charges, reserves, covenants, termination compensation, tax, accounting and downside resilience. Compare the proposed case with the existing financing and credible market alternatives.

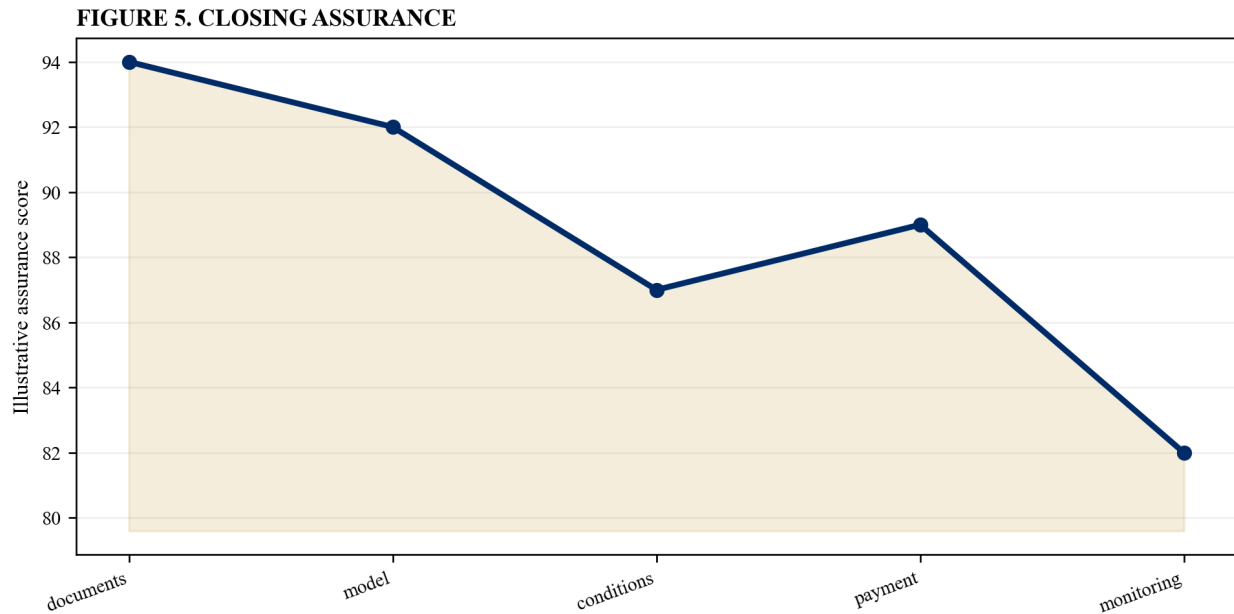
Translate the conclusion into consent conditions, model controls, gain allocation, payment mechanics, closing deliverables and post-close monitoring. Refresh it for final executed terms and every material change.

Table 5. Refinancing certificate

Decision	Evidence	Owner
consent	contract and conditions	authority
gain	locked model and true-up	financial adviser
risk	termination and resilience	contract manager
payment	executed value allocation	finance function

Illustrative analytical structure; verified contract and financing evidence govern.

Figure 5. Closing assurance



Illustrative analytical scenario; verified project evidence should replace values.

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Chennakeshav (CK) is a corporate finance and investment banking executive with 25+ years of global experience in deal origination, structuring and execution across M&A, growth capital and corporate strategy. He has led value-creation mandates for founders, corporates and funds; bridging the boardroom view to hands-on execution and close.

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